### **EXPORT CONSULTATIONS/TRAINING**

# 2022 WUSATA EXPORT READINESS TRAINING

Thursday, May 12 - Thursday, Jun 9, 2022 Registration: Monday, Apr 11 - Tuesday, May 10, 2022 | 10:00 AM Virtual Meetings | North America

https://www.wusata.org/e/KPKKZAY



#### **EVENT DETAILS**

The Western United States Agricultural Trade Association (WUSATA®) and the 13 Western State Departments of Agriculture, announce participation and registration in the following activity, brought to you by the USDA's Foreign Agricultural Service:

## 2022 WUSATA Export Readiness Training - May 12- June 9, 2022 (One session per week)

WUSATA's Export Readiness Training provides agribusinesses the tools to create an international marketing strategy. During this three-part training, you will assess your capacity for exporting, identify key foreign markets, and learn practical fundamentals so you can confidently export your product.

The training will consist of three live and interactive half-day sessions on Zoom, followed by brief "homework" so that each company can apply what they learned to their own company. We also include session handouts, industry experts, and seasoned exporters to provide real-world practical experience. The sessions will be provided from 1:00pm-5:00pm PT on:

May 12: Session I - Developing Export Readiness Skills

May 26: Session II - Export Tools of the Trade

June 9: Session III - Getting Products to Global Customers

Upon completing the sessions, you will receive a WUSATA Export Readiness Certificate indicating your increased knowledge and readiness to export.

The training is provided on Zoom by Goldencrest Global, an internationally-focused consultancy firm helping businesses expand their global reach in the areas of international marketing and business development.

Participation fee: \$150

Registration deadline: May 10th, 2022

#### **INDUSTRY FOCUS**

Consumer Oriented			Food Service Products			•
Ingredien	ent Livestock Feed and Nutrition					
Natural/Health Nu			rsery	Nutraceutical		Organic
Produce	Pet Food and Products				Retail Products	
Seafood	Specialty Beverage					