#### **INBOUND MISSION**

# 2016 TAIWAN INBOUND CONSUMER ORIENTED TRADE MISSION TO CA, WA

Monday, May 23 - Friday, May 27, 2016 Registration: Tuesday, Mar 1 - Friday, May 20, 2016 • California, Washington | Taiwan | Asia - (inactive)

### **EVENT DETAILS**

This is an excellent opportunity for companies to participate in the growing Taiwan market.

Benefits of Participation:

- Meet one-on-one with pre-qualified buyers from Taiwan
- Showcase your products and learn firsthand about opportunities and buyer preferences
- Expand your foreign market sales in Taiwan

In 2014, U.S. exports of agricultural products to Taiwan totaled \$3.51 billion, ranking it the 7th largest agricultural U.S. export market. Although a small island, Taiwan has developed into one of the world's largest economic and trading entities.

With its population experiencing increasing disposable income levels, Taiwan has serious growth potential in consumer-oriented products. Popular food products for Taiwanese consumers include items that offer convenience (ready-to-eat), uniqueness (specialty products), and that are functional (meet health, weight, and dietary needs). In addition, U.S. exporters have successfully used Taiwan as a springboard to China and other Asian markets, taking advantage of close cultural, language and business ties.

Event participants will forge relationships with potential customers/trading partners and gather market intelligence that will help them develop strategies to start or expand sales in this key market.

**For facility tours**, please register on the wait list. Project managers will determine the best locations for the buyers' travel schedules, and contact you if your facility is chosen for the agenda.



## **PRODUCT DESCRIPTION**

Suitable products include, but are not limited to: Consumer Ready Products, Food Service, and Health-Oriented Products, snacks, processed fruit and vegetable items, chocolate, beverages, seafood, dairy, sauces, jams and jellies, nuts, healthy and natural products, specialty foods, and other related products.

#### **INDUSTRY FOCUS**

Natural/Health Retail Products